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WORLD SERVICE OFFICE, INC., P.O. BOX 9999, VAN NUYS, CA 91409; (818) 780-3951
VOLUME 3 AUGUST, 1986 NUMBER 6

THE WORLD CONVENTIONS

Attached to this edition of the *Newsline* is a financial report of WCNA-15 held in Washington D.C. last year. When it was agreed to transfer the proceeds from WCNA-15 to the World Convention Corporation, part of that agreement was to publish a final financial report. We delivered the records to the accountant in late March and the report was completed in April. The report was prepared by the accounting firm utilized by WSO for our outside accounting.

The amount indicated as excess revenue over Expenses, \$73,487, was transferred into the account of the Convention Corporation and was incorporated into the tax returns of the corporation. These are the funds that were relied upon to meet the advance financial payments necessary for the convention in London. These funds were also used to meet the general administrative expense for the world convention activities.

In the agreement that transferred the funds from WCNA-15 to the Convention Corporation was a stipulation that one-third of the proceeds be given to the Washington D.C. Area Service Committee. After considerable discussion within the Washington D.C. Area Committee, they decided that they would not accept the funds. Accordingly the funds were retained and made available for expenses of WCNA-16 if necessary.

The Washington D.C. Convention Committee and all the members of the local N.A. community should be congratulated for the success of WCNA-15 and for their selfless effort to serve N.A. The financial success of WCNA-15 has paved the way for success in London and probably also in New Orleans.

When the year began the amount of money and the date it might be available from WCNA-15 were unknown. Therefore the Corporation elected to pursue limited fund-raising to meet the known advance expenses for London. Three items were purchased: T-shirts, coffee mugs and jackets. The T-shirts sold quickly; about half of the jackets and mugs have been sold. So if you are looking for collector's items, they can be obtained through the WSO. After the funds from WCNA-15 were received it became possible to avoid further fund-raising aspects that were planned for WCNA-16.

The budget for WCNA-16 in London was a very lean budget. It made provision for few frills. This

was necessary, in part, because of the expense of renting the meeting spaces the convention would utilize. Another result was an anticipation that there would be little, if any, profit made from the London Convention. Accordingly, when the London financial report is presented, it is not expected to show much excess income.

This not really accidental. In adopting the Convention Handbook in 1985 the Fellowship gave instruction to the responsible trusted servants that the world convention costs should be curtailed. Planning for the world convention in New Orleans next year will follow similar guidelines. The registration fee and other costs will be held to a minimum.

The New Orleans Host Committee and representatives of the World Convention Corporation met in early August to begin detailed planning. Information will soon be available about registration, including the cost.

As a closing note about conventions, a reminder that those N.A. communities interested in hosting the 1988 world convention need to get active and begin preparing their bid packages. Bid information must be received at the WSO by October 1, which by the time you receive this, will be only a few weeks away. Anyone desiring further information should contact Bob Stone at the WSO.

LITERATURE PRODUCTION NOTES

Changes adopted by the Conference in the White Booklet are being made in the next printing of the Basic Text. We had hoped that these changes would be made simultaneously with a general edit of the whole text. (The WSO was instructed to do this edit by the World Service Conference in 1985.) However, it is not going to work out that way.

The work performed by the editor has been completed and the manuscript was submitted to the WSC Literature Review Committee. There was some hope that their review would not take a long time. However, the Committee was unable to complete the review in the amount of time remaining before the next printing. Consequently the WSO is not going to delay making the White Booklet changes in the Basic Text.

The typesetting for the revised edition has been completed and will be sent on to the printer in a few days. When the next printing is accomplished those changes will be incorporated. This will mean

that, as we have seen every other year, we will have another edition of the Text which is a little different than it was the last time you bought one.

The delivery date for these newly revised texts is expected in November. We expect that the existing supply of the Basic Text will be exhausted by that time.

On a subject related to these changes, the Conference also adopted a motion allowing the WSO to print cards (Group Readings) for use at N.A. meetings. Those have been completed and are available. They are printed on 8-1/2 X 11 inch paper on a hard stock that has a plastic coating on one side. This plastic coating will increase its durability. There are five pages, each printed on a different color card stock. Sets can be purchased for one dollar on the enclosed order form.

We have recently experienced a problem concerning literature from which we learned some important lessons. Everyone outside of the U.S. should be aware of this. A medical professional who works with addicts in recovery obtained a copy of some N.A. literature in manuscript form from an N.A. member. He was so favorably impressed with the content of it that he decided to make a new brochure for his clinic and incorporate the entire text of the material he received. He had a rather considerable quantity printed and as a courtesy, sent a copy here to the WSO.

Unfortunately the copy he was working from was a draft translation into a non-English language and it had not been copyrighted either by the members doing the translation nor by the WSO as we had not received a copy. We sent a letter to the doctor explaining that in this instance we may have lost the copyright to the material in that country. We asked that he acknowledge the source of the material and agree that the material is owned by N.A.

Fortunately he understood the problem and has agreed to our request. We immediately initiated action to provide the necessary copyright protection. What we have learned from this is that all members who translate N.A. literature into other languages need to send a copy immediately to the WSO so that copyright protection can be provided.

SOME THOUGHTS ON TRADITION TWO

The following is a reprint of an article prepared by Sydney R., a Trustee elected by the Conference in 1983. The article first appeared in 1984.

Our Second Tradition tells us "For our group purpose there is but one ultimate authority--a loving God as He may express Himself in our group conscience. Our leaders are but trusted servants, they do not govern."

This is the only tradition in which a specific reference is made to God, and the key to understanding this tradition is in understanding the relationship of our trusted servants and our group conscience to our ultimate authority.

As addicts, with our natural propensity to fulfill our egos first, to lead rather than to follow, to always have the right answers and the last say, we must constantly work to remember that we are only messengers of God's will as it is expressed in our group conscience; we are not the message. We must constantly search our motives to determine whether what we express is for the good of the Fellowship as a whole, and not for the gratification of our individual egos. Without that awareness, and the willingness to sublimate our own desires to the expression of our ultimate authority, a loving God, the Fellowship splinters and divides against itself.

There's a direct relationship between this concept of a group conscience being the expression of the will of a loving God and how trusted servants perceive and perform their duties. Trusted servants should convey and carry the group conscience and not their own wills. The groups they represent must place their faith in their trusted servants and believe that the people they choose to serve are guided by the principle of this tradition. When trusted servants fail in their purpose to carry forth the group conscience and try to govern on self-will, the strength of this tradition is weakened.

The principle of this tradition also applies in reverse. When the group fails to support its trusted servants to carry out their duties, Tradition Two is similarly undermined. We easily understand the accountability that trusted servants have to the Fellowship; it is equally important to understand the concept of the Fellowship's accountability to its trusted servants. A trusted servant must be given the respect and authority to exercise the group will in accordance with his or her understanding of the group conscience.

I would like to share an example to illustrate the difference between "group conscience" and "group will" and how easy it is to confuse and misuse this tradition when our ultimate authority is not recognized as an integral part of it.

The activities committee of a certain area raised a great deal of money through one of its functions. With what they believed were good intentions, the members of this committee took a "group conscience" to send a portion of the money raised directly to the WSC, bypassing both the area and region they were part of.

Their rationale was that their region had not donated funds to the WSC with any regularity and in fact had barely been able to maintain a prudent reserve to carry out its own business. The committee, frustrated by this state of affairs, justified its decision by asserting that they were the only body who contributed rather than

depleted donations, and that this way they could make certain "their" donation would be filtered up.

At the next area business meeting, the committee confidently presented its financial report and plans for distribution, certain they would be met with praise. Instead, they were confronted by immediate dissension. The area responded by telling the committee it had not only acted autonomously, but had overstepped its authority, lacking the faith to allow either the area or regional representatives to carry out their responsibilities as trusted servants. The meeting ended in chaos and conflict, with hurt and resentments on both sides.

At the next activities committee meeting, after much discussion between individual members, it was finally agreed to conform to the guidelines of the area and unconditionally turn over all donations in the accepted fund flow manner. Although they didn't realize it at the time, the group opinion of the committee had turned and was surrendered to the ultimate authority, a loving God as He was expressed in a group conscience.

A few months later, that conscience was reflected in the group purpose of the region which, contrary to the committee's fears and far beyond their faith, made a large contribution to the WSC. Had the committee acted according to its "group conscience," the donation still would have been sent to the WSC, but the discord and distrust it would have created would not have been worth the contribution. When a group conscience was truly expressed, by allowing God to work through the committee, trust and unity were re-established within the area and regional membership.

H&I MEETINGS

A correction and an appology (from Bob Stone) are in order concerning our Hospital and Institution listing of meetings in the last *Newsline*. I moved too fast to print the listing without having checked with the H&I Coordinator. He advised me that they were in the process of updating their information and the list I had, and printed, was not correct. Accordingly we have included a revised list.

The reason we are making an effort to identify and print information about H&I meetings is so that we can omit from the next *World Directory* those H&I meetings that have restrictions on attendance. Your assistance in identifying them will be appreciated. Check the directory of meetings in your area and send us a copy with the H&I meetings properly identified so we can correct our records.

Because we have not received corrected information from all areas of the Fellowship the corrected list on H&I meetings may still not be fully correct. So bear with us as we try to get the records straight.

TOTAL H&I MEETINGS WITHIN THE UNITED STATES

EASTERN STATES

	H&I
Alabama.....	41
Connecticut.....	35
Delaware.....	1
Florida.....	129
Georgia.....	45
Illinois.....	73
Indiana.....	14
Kentucky.....	15
Maine.....	0
Maryland.....	27
Massachusetts.....	49
Michigan.....	30
Mississippi.....	9
New Hampshire.....	1
New Jersey.....	15
New York.....	60
North Carolina.....	22
Ohio.....	56
Pennsylvania.....	61
Rhode Island.....	0
South Carolina.....	3
Tennessee.....	13
Vermont.....	0
Virginia.....	16
Washington D.C.....	2
West Virginia.....	16
Wisconsin.....	35

Total Number of Eastern U.S.
H&I Meetings..... **768**

WESTERN STATES

	H&I
Alaska.....	13
Arizona.....	22
Arkansas.....	0
California.....	165
Colorado.....	15
Hawaii.....	4
Idaho.....	18
Iowa.....	3
Kansas.....	40
Louisiana.....	40
Minnesota.....	7
Missouri.....	38
Montana.....	1
Nebraska.....	3
Nevada.....	13
New Mexico.....	13
North Dakota.....	16
Oklahoma.....	47
Oregon.....	16
South Dakota.....	4

Texas.....	25
Utah.....	0
Washington.....	75
Wyoming.....	5

Total Number of Western U.S.
H&I Meetings..... 583

TOTAL NUMBER OF H&I MEETINGS WITHIN
THE UNITED STATES:..... 1,351

WORLD DIRECTORY MEETINGS

INTERNATIONAL

(JULY 23, 1986)

	TOTAL
Austria.....	1
Australia.....	4
N.S.W.	57
Queensland.....	6
S. Australia.....	3
Victoria.....	12
W. Australia.....	4
Bahamas.....	23
Bahrain.....	1
Bermuda.....	2
Brazil.....	1
Canada.....	
Alberta.....	21
B.C.....	73
Manitoba.....	11
New Brunswick....	7
Nova Scotia.....	26
Ontario.....	51
P.E.I.....	2
Quebec.....	52
Saskatchewan.....	15
Colombia.....	10
El Salvador.....	2
England.....	77
France.....	4
Germany.....	32
Guam.....	1
Holland.....	1
Iceland.....	1
India.....	8
Ireland.....	29
Israel.....	2
Italy.....	9
Japan.....	10
Korea.....	3
New Zealand.....	9
Norway.....	1
Panama.....	4
Peru.....	2
Portugal.....	2
Philippines.....	1
Puerto Rico.....	2
Scotland.....	7

South Africa.....	3
Spain.....	5
Switzerland.....	1
Virgin Islands.....	2
Wales.....	6
West Germany.....	2
West Indies.....	3

TOTAL INTERNATIONAL MEETINGS: 611

TOTAL WORLD DIRECTORY MEETINGS: 6601
TOTAL N.A. MEETINGS: 7019

In addition to the International meetings indicated above, we have knowledge of some H&I meetings as well. Our current record of International H&I meetings is reflected in the chart below. If we do not have accurate information about H&I meetings in your country, please let us know.

INTERNATIONAL H&I MEETINGS

	H&I
Australia.....	3
Bahamas.....	1
Canada.....	
Alberta.....	1
B.C.....	7
Manitoba.....	1
Nova Scotia.....	1
Ontario.....	1
Saskatchewan.....	1
England.....	8
Germany.....	1
Ireland.....	6
Wales.....	1

TOTAL NUMBER OF INTERNATIONAL H&I
MEETINGS: 32

N.A. WAY MAGAZINE

In the last issue of the *Newsline* we included information about the changes that will soon be made to the *N.A. Way Magazine*. One of those changes affects the price. The price will soon be raised to \$15.00 for a yearly subscription. There is time, however, to make a last minute subscription at the current rate.

We also had in stock a large quantity of the subscription pads that were made earlier this year to be sent out to those who obtained copies of the *N.A.* subscription poster. In order to avoid wasting the pads, remind people that the price is changing, and encourage last minute subscriptions, we are enclosing pads in as many envelopes for this *Newsline* as we have left. So if you received a pad of subscription forms with this issue, use them.

Pass them on to friends and tell them of the pending price change.

If we ran out of the pads and there was not one included with this *Newsline*, you can still take advantage of this last minute opportunity. Send in your \$12.00 for the first year subscription with your name and address with a note that the money is for a subscription. Encourage others to join you too.

Enclosed at the end of the *Newsline* is an internal report that is prepared monthly on the status of subscriptions for the magazine. We have included it for your general information. The difference between the totals in lines 1 and 2 is the number of unpaid subscription registrations.

WORLD SERVICE CONFERENCE NOTES

The Conference Fellowship Report is being printed again this year every other month. The next printing is scheduled for early September. Copies are being sent to the Conference mailing list which includes RSR's, RSR-Alternates and Regional Service Committee Chairpersons. Because we've received many requests and as a convenience to the RSR's we will be mailing the Fellowship Report to each area service committee that we have an address for. We do not have addresses for every area service committee, so if your committee does not get a Fellowship Report directly you should have someone write in and register the correct name and address with the WSO Group Services Department.

We continue to be behind on keeping an accurate list of elected RSR's, RSR-Alternates and Chairpersons of regions. Please have the regional Secretary or someone write to us with changes as soon as they are made.

On a related subject, it is not too early to begin planning at the area level to make provisions to receive copies of the February Conference Agenda Report. The WSO will take advance orders, when accompanied with payment, for copies of the Conference Agenda Report to be mailed to area committees. In order to expedite distribution of the information in February, when there is a deadline, your discussions at the area committee to authorize funds now may prove helpful.

FROM BOB STONE--AN EDITORIAL

Recently I completed my third year as the Office Manager of your World Service Office. During these three years I have seen many changes here and throughout the Fellowship. I want to take this opportunity to pass on a few observations and opinions for your consideration.

The World Service Office has changed! When I first started, and for many months thereafter, I was part-time shipping clerk, accounting clerk,

clerk typist, telephone answering person and occasionally supervisor or manager. At that time we had a fairly small monthly income so we had but a few employees. But the Fellowship grew and we grew right along with you. There were about 2,000 meetings at that time, but we now have over 7,000 meetings and new meetings are started each day.

We now have twenty-seven employees. I visit the shipping department several times each day to see if we are going to get the day's orders out, see how many new orders came in, check on the daily deposit and see each of the other employees to assure myself that they are doing what has to be done each day. Overall I am generally satisfied. We are getting done almost everything that is expected of us. What is expected of us has changed dramatically in three years.

Of course the N.A. Fellowship is not what it was years ago so it is reasonable to accept that there would be change here also. When N.A. was growing slowly in the late 70's the services we provided were not accomplished like they are now. This forced many members to learn to deal with problems on their own. But as WSO became more visible, available and responsive, we found that we were getting drawn into many of the conflicts that had previously been resolved at the local level.

The trite but true political adage, "you can't please all the people all the time, but you can please some of the people some of the time" probably best describes the letters I get and the phone calls I receive about problems that seem to be diverting us from our real purpose.

When N.A. was small, say ten years ago, it might have been easy to keep the Fellowship concentrated on the primary purpose. But now with so many members, so many groups and so much real recovery I find that the pressures to do a wider variety of things are very strong. If our purpose is to carry the message of recovery to the still-suffering addict and thereby provide for our own recovery too, then we should stick to it. I believe we are doing that.

However, we seem to be constantly in a state of conflict over one thing after another that relates to how we do it and who is involved with doing what parts of it. I find the conflicts very draining, sometimes questionable and frequently disunifying. These conflicts frequently divert us from our purpose and make it hard, if not impossible at times, to either carry the message or understand it.

When these conflicts find their way to me or, as I sometimes feel, they fall on me, I quickly feel tired and look for solutions. Always I find myself searching to find where the issues fit into the Third Step. I ask myself, if all the parties have turned their will and lives over to God, how can there be this conflict? I admit it is not easy to hear what God is saying at times, but it can fairly easily be discerned when the issue has not been given to God to decide.

When God has not been involved yet, someone is usually making a charge against someone for something they did. The charge is usually couched as being a violation of a tradition. Tradition violations are serious I agree, but I frequently get the feeling that a violation of the Third Step should take precedence over violations of Traditions. My reasoning leads me to think that if we all diligently lived by Step Three and followed it up with a daily adherence to Step Eleven, then we would never get near completing an act that violates a Tradition. For, as I understand it, the Traditions are but principles that, if followed, provide better assurance that we will be able to carry out what His will is for us.

Maybe I'm wrong, but this is why I find conflicts so draining. Of course I'm frequently told that addicts love conflict. I'm not willing to quite buy that one, but I find we don't have a strong determination to avoid conflicts. So even if we are going to have conflict, I still can't see why the conflicts are usually devoid of the elemental concept of love that the references to God in our Steps and Traditions suggest should result from our working them.

I'm not suggesting that we can all be of the same opinion all the time, but I don't feel a difference of opinion needs to escalate to a conflict. But the conflicts do arise and then someone has to do something about it. One of the first things is that someone usually writes or calls the World Service Office. We get called because there are mistaken impressions that to do so is the right course of action and that the WSO or the Board of Trustees know all the answers. Well, we don't have all the answers.

But the calls and letters keep coming in supposing that we do. There are a number of situations where the WSO staff can be of help in one issue or another. There are many, however, where we either do not know the answer or it appears to be a situation that we should not be involved in anyway. The same is true for inquiries addressed to the Board of Trustees or the WSC Administrative Committee. They are helpful in many situations, but there are other situations where world service trusted servants utilize their prudence and suggest noninvolvement. Noninvolvement by the WSO staff or the Trustees or the WSC Administrative Committee requires a few more words.

Frequently calls or letters are addressed to us because someone wants a policeman to come to the rescue. That usually means to force someone to do something or not do something. World services is not a policeman. If world services was the policeman of the Fellowship, that would imply that world services had authority or power that we believe we do not have.

The best world services can offer is the experience, strength and hope that has been collected from the Fellowship and the recovery and

service of those trusted servants available at the WSC, WSO and the Board of Trustees.

This usually means that our reply to many situations is less than the yes or no answer that many seek. The response is usually to share our recovery, our understanding and experience that may be related to the issue. Most often that is sufficient, but there are many situations where the local problem may require more direct help.

Those members in world services can help through sharing their understanding of the Twelve Steps and Twelve Traditions. They can help by sharing their experience at resolving conflicts. They can help by sharing experience in area, regional and world service. But those in service at the world level are not going to give specific directions, they are not going to dictate and they are not going to give orders.

The responses developed by world services are usually related to and drafted around discussions of the Steps and Traditions, discussions of practicing love and understanding, discussions of prudence and fairness, discussions of unity and how most things affect other N.A. groups or areas, and discussions of group conscience.

There has always been a conflict about how world services responds to these calls for the N.A. policeman. We've learned that N.A. members with a strong commitment to living the steps and achieving a group conscience can resolve almost every conflict they find themselves in. A key element to this concept is that everyone is really working the steps and there is a willingness to have the matter rest in the hand of our Higher Power. Unfortunately, all too often the problem is centered around ego, pride and control. Where these villains permeate an issue the conflict frequently becomes harmful to everyone and is not easily resolved.

The conflicts which involve these three villains are the hardest for world services to handle, except by encouraging that the matter be worked out among the members wherever they are located. Love, understanding and lots of patience are usually the only solutions. There are some of these situations where the parties involved simply have to live through and endure the problem until the light of understanding turns on for all concerned.

There are painful growing periods while the villains of ego, pride and control have control of one person or another. There are situations we've found where we would like to simply say, "listen you're not working the steps and after you do things will be alright". Unfortunately this is a little too judgemental and would only make the conflict worse.

During these past three years I've seen many such problems grow into conflicts and each one takes its share of the energy of the Fellowship. They take the energy of world level trusted servants including myself and our staff. I'd like to suggest that instead of wasting our energy on ego, pride and control, that we direct it instead to

working the Twelve Steps, growing in our recovery and carrying the message to still-suffering addicts. After all, isn't that what we're all here for?

COMING EVENTS

This space has been reserved for coming events anywhere in N.A. If you wish to list an event, send us a flier or note at least two months in advance. Include title, location, dates, contacts.

CALIFORNIA: Oct 24-26; So Calif 8th Annl Conv; Hyatt Regency, Long Beach, CA; CC of NA, Box 60846, Pasadena, CA 91106-6846; Valerie (213) 370-8052; Peggy (818) 505-8505

2) Mar 27-29, 1987; 9th NCCNA; Marriott Hotel, Burlingame, CA; 9th NCCNA, Box 6323, San Mateo, CA 94403;

CANADA: Oct 10-12; 2nd Bilingual Convention Montreal 86; MBCNA, Victoria Stn, PO Box 313, Westmont, Mont., Quebec H3Z 2V8; (514) Paul 484-4048; Beverly 489-1748

2) Apr 10-12 1987; 1st Annl Ontario Reg Conf; Windsor NA, Box 175, 2890 Dougall Ave, Windsor, Ontario N9E 1R9; (519) Bob 977-1743; John 255-7318

FLORIDA: Sep 19-21; London Alternative Conv for NA; LACNA, PO Box 2514, Ft. Myers Bch., FL 33931; (813) Pauline 263-2274; John 332-3467; Joe 332-4083

2) Nov 13-16; Serenity By The Sea; Colonnades Hotel, Singer Island, WPB, FL; Recovery 5, Box 164, Delray Bch, FL; (305) Ray 734-2601; Joe 499-2354

3) Oct 10-13; Keys Recovery Weekend III; Marriott's Casa Marina, Key West; Keys Recovery Group, Box 4664, Key West, FL 33041; Pat 296-2810; Susan 296-4420

HAWAII: Jan 9-11, 1987; 3rd Annl Gathering of the Fellowship; P.O. Box 23436, Honolulu, HI, 96813; Claudia (808) 235-0819

KENTUCKY: Oct 25; Kentucky Area H&I Awareness Day; Kentucky Area; Box 23544, Lexington, KY 40503; David 252-5151; Scot 272-7054

LOUISIANA: Nov 7-9; Second Chance Group 4th Campout; Burns Point State Park, So of Centerville LA; (318) Howard 386-5161; Fred 828-5888

MAINE: Sep 12-14; We're A Miracle III; ASC of Maine, PO Box 5309, Portland ME 04104; (207) Bruce C. 772-4558; Lisa D. 773-5492

MICHIGAN: Jul 3-5 1987; Freedom III RCNA of MI; Interested Speakers should submit tapes A.S.A.P. for review to Ron W., P.O. Box 30, Flint, MI 48501

NEBRASKA: Sep 19-21; NRCNA III; Midtown Holiday Inn, Grand Island; NRC 3, Box 1186 Grand Island, NE 68802; Dave (402) 346-3711

NEW JERSEY: Oct 4; 1st Annl East Coast Basketball Tourn; Essex County College Gym; NENJASC, Box 2132, Elizabeth, NJ 07207; Vincent (201) 673-8034

NORTH DAKOTA: Oct 18; 5th Annl Fargo/Moorhead Banquet; (701) Carrie O. 280- 9072; Chris C. 237-6955

PENNSYLVANIA: Oct 31-Nov 2; TSRCNA-IV; TSRSNA-IV, P.O. Box 110217, Pittsburgh, PA 15232; (412) Ken J. 731-9219; Jeff W. 363-8444;

SOUTH CAROLINA: Nov 7-9; Serenity Festival IV; Myrtle Beach, SC; David Pressley, PO Box 91, Columbia, SC 29202; Stan (803) 781-2841

TENNESSEE: Nov 26-30; 4th Regional Conv.; Radisson Plaza Hotel, Fourth & Union, Nashville, TN; PO Box 121961, Nashville, TN 37212; Charlie (615) 868-3150

TEXAS: Mar 27-29, 1987; LSRCNA II; LSRCNA II Pro Subcom, PO Box 300794, Houston, TX 77230-0794; (713) Gino 697-4045; Mack 870-9048

WASHINGTON: Oct 24-26; 9th Annl Conv.; Everett Pacific Hotel; PNWCNA #9, Box 5393, Everett, WA 98201; (206) Mike S. 672-6848; Russ F. 259-4904

WISCONSIN: Oct 24-26; 3rd Wisconsin Conv; WSNAC III, P.O. Box 3305, Madison, WI 53704; (608) 258-1747 (phoneline)

N.A. WAY MONTHLY REPORT
08/27/86

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1) Total number of subscriptions:                4227
2) Total paid subscriptions:                    3652
3) New paid subs since last report:            310
4) New unpaid subs since last report:          288
5) Total new subs since last report:           598
6) First renewal notices to be sent:          181
7) Second renewal notices to be sent:         125
8) Number who renewed during this period:      99
9) Number to be dropped for failure to renew:  69
10) New subscriptions to be billed:            288
11) New subs from last month, still not paid: 287
12) Number to be dropped for failure to pay:   1
13) Net growth in subscriptions this month:   528
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BREAKDOWN IN SUBSCRIPTIONS BY STATE:

AL	AK	AZ	AR	CA	CO
35	25	35	12	430	45
CT	DE	FL	GA	HI	ID
46	9	486	114	23	16
IL	IN	IA	KS	KY	LA
168	72	40	39	29	85
ME	MD	MA	MI	MN	MS
8	64	103	121	87	31
MO	MT	NE	NV	NH	NM
88	9	22	19	36	11
NJ	NY	NC	ND	OH	OK
174	221	91	35	113	70
OR	PA	RI	SC	SD	TN
54	302	29	42	15	60
TX	UT	VT	VA	WA	DC
145	16	9	105	105	31
WV	WI	WY	NON-U.S		
34	97	22	141		

BROWN & HECOX
CERTIFIED PUBLIC ACCOUNTANTS

April 30, 1986

JON S. HECOX, C.P.A.
DONITA HORN, C.P.A.
DONALD L. MOORE, C.P.A.
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WCNA-15
Convention Committee, Inc.
P.O. Box 2232
Washington, D.C. 20013

Ladies and Gentlemen:

We have compiled the accompanying statement of revenues and expenses - cash basis, of WCNA-15 Convention Committee, Inc., A Nonprofit Public Benefit Corporation, for the year ended December 31, 1985 in accordance with standards established by the American Institute of Certified Public Accountants. This financial statement has been prepared on the cash basis which is a comprehensive basis of accounting other than generally accepted accounting principles.

A compilation is limited to presenting in the form of financial statements information that is the representation of management. We have not audited or reviewed the accompanying statement of revenues and expenses - cash basis and, accordingly, do not express an opinion or any other form of assurance on it.

Management has elected to omit substantially all of the disclosures required by generally accepted accounting principles. If the omitted disclosures were included in the financial statement, they might influence the user's conclusions about the company's financial position and results of operations. Accordingly, this financial statement is not designed for those not informed about such matters.

Brown & Hecox

WCNA-15
 STATEMENT OF REVENUE AND EXPENSES
 FOR THE YEAR ENDED DECEMBER 31, 1985

REVENUE:

WCNA-14 CONTRIBUTION	\$ 4,500
FUND RAISING ACTIVITIES	18,197
FUND RAISING MERCHANDISE SALES	44,076
REGISTRATION RECEIPTS	89,230
BANQUET & OTHER ACTIVITIES	9,803
DONATIONS	1,598
INTEREST	<u>336</u>
 TOTAL REVENUE	 <u>\$167,740</u>

FUND RAISING EXPENSES:

COMMITTEE EXPENDITURES	\$ 5,479
CONVENTION DANCE	3,313
COMMISSIONS	836
CONVENTION PROGRAMS, TOUR GUIDES, SIGNS	3,622
CONVENTION INVITATIONS AND TICKETS	178
CONVENTION LITERATURE	252
EQUIPMENT RENTAL - CONVENTION	2,540
FLOWERS - BANQUET	1,676
FUND RAISING MERCHANDISE	31,292
HOTEL EXPENSES - CONVENTION	28,183
INTERPRETERS	180
REFUNDS	1,415
TRAVEL & TRANSPORTATION	<u>3,287</u>
 TOTAL FUND RAISING EXPENSES	 \$ 82,253

ADMINISTRATIVE EXPENSES:

BANK CHARGES AND NSF CHARGEBACKS	\$ 2,200
EQUIPMENT LEASING	1,538
INSURANCE	500
POSTAGE	92
OFFICE SUPPLIES & EXPENSES	985
DONATION TO WCNA-16	<u>6,685</u>
 TOTAL ADMINISTRATIVE EXPENSES	 <u>\$ 12,000</u>
TOTAL EXPENSES	<u>\$ 94,253</u>

EXCESS REVENUE OVER EXPENSES	\$ 73,487
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SEE ACCOUNTANT'S COMPILATION REPORT

Treasurer's Handbook (\$1.50).....
 Group Treasurer's Record (13 sheets/pad) (\$.35 per pad).....
 ASC/RSC Check Register (13 sheets/pad) (\$.35 per pad).....
 Group/Area Contribution Form (13 sheets/pad) (\$.35 per pad).....

SUBTOTAL OF HANDBOOKS, GUIDES AND FORMS ORDER _____

MEDALLIONS - anniversary commemoration (\$1.85 each item)

<input type="checkbox"/> 1 yr	<input type="checkbox"/> 6 yrs	<input type="checkbox"/> 11 yrs	<input type="checkbox"/> 16 yrs	<input type="checkbox"/> 21 yrs	<input type="checkbox"/> 26 yrs	<input type="checkbox"/> 31 yrs
<input type="checkbox"/> 2 yrs	<input type="checkbox"/> 7 yrs	<input type="checkbox"/> 12 yrs	<input type="checkbox"/> 17 yrs	<input type="checkbox"/> 22 yrs	<input type="checkbox"/> 27 yrs	<input type="checkbox"/> 32 yrs
<input type="checkbox"/> 3 yrs	<input type="checkbox"/> 8 yrs	<input type="checkbox"/> 13 yrs	<input type="checkbox"/> 18 yrs	<input type="checkbox"/> 23 yrs	<input type="checkbox"/> 28 yrs	<input type="checkbox"/> 33 yrs
<input type="checkbox"/> 4 yrs	<input type="checkbox"/> 9 yrs	<input type="checkbox"/> 14 yrs	<input type="checkbox"/> 19 yrs	<input type="checkbox"/> 24 yrs	<input type="checkbox"/> 29 yrs	<input type="checkbox"/> 34 yrs
<input type="checkbox"/> 5 yrs	<input type="checkbox"/> 10 yrs	<input type="checkbox"/> 15 yrs	<input type="checkbox"/> 20 yrs	<input type="checkbox"/> 25 yrs	<input type="checkbox"/> 30 yrs	<input type="checkbox"/> 35 yrs

SUBTOTAL OF MEDALLION ORDER _____

N.A. KEY TAGS with Logo (each item \$.25)	<input type="checkbox"/> Orange (30 days)	<input type="checkbox"/> Blue (6 months)
	<input type="checkbox"/> Green (60 days)	<input type="checkbox"/> Yellow (9 months)
	<input type="checkbox"/> Red (90 days)	<input type="checkbox"/> Moonglow (1 year)
	<input type="checkbox"/> White (Welcome)	

SUBTOTAL OF KEY TAG ORDER _____

N.A. CHIPS with Logo (each item \$.18)	<input type="checkbox"/> Orange (30 days)	<input type="checkbox"/> Blue (6 months)
	<input type="checkbox"/> Green (60 days)	<input type="checkbox"/> Yellow (9 months)
	<input type="checkbox"/> Red (90 days)	<input type="checkbox"/> Moonglow (1 year)
	<input type="checkbox"/> White (Welcome)	

SUBTOTAL OF CHIPS ORDER _____

SPEAKER TAPES (\$5.00 each tape)	<input type="checkbox"/> #1000 Leah G.*	<input type="checkbox"/> #1020 Bob B.
	<input type="checkbox"/> #1005 Dean G.	<input type="checkbox"/> #1025 Motorcycle Ed
	<input type="checkbox"/> #1010 Sydney R.	<input type="checkbox"/> #1030 Johnny H.
	<input type="checkbox"/> #1015 Jimmy K.	(*Contains strong language)

SUBTOTAL OF SPEAKER TAPES _____

SUBTOTAL OF BASIC TEXT, POSTERS AND WHITE BOOKLETS _____

SUBTOTAL OF I.P. ORDER _____

SUBTOTAL OF HANDBOOKS, GUIDES AND FORMS _____

SUBTOTAL OF MEDALLION ORDER _____

SUBTOTAL OF KEY TAG ORDER _____

SUBTOTAL OF CHIP ORDER _____

SUBTOTAL OF SPEAKER TAPES _____

SUBTOTAL OF PURCHASE _____

CALIFORNIA RESIDENTS MUST ADD SALES TAX (6.5%) _____

ADD 10% FOR SHIPPING AND HANDLING _____

SUBTOTAL _____

N.A. WAY SUBSCRIPTION: Please enter the above name and address for one subscription of the *N.A. Way* magazine: \$12.00 per subscription per year. (Attach a separate sheet for additional subscription addresses if necessary)

How many? _____ X \$12.00 ea.

N.A. WAY SUBSCRIPTION SUBTOTAL _____

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All purchases from outside the U.S. must be made by cashiers check or money order drawn in U.S. currency.

ORDER TOTAL _____

CONTROL # _____ (for office use only) INTERIM ORDER FORM