Narcotics Anonymous World Services, Inc. Consolidated Schedule of Activities by Office

Six Months Ended June 30, 1999

| | June 30, 1999 | | | |
|--|---------------|------------|--------------|--------------|
| | United States | Canada | Europe | Total |
| Operating revenue | | | | |
| Sales of publications and program material | S, | | | |
| net of discounts | \$ 2,727,531 | \$ 104,887 | \$ 79,160 | \$ 2,911,578 |
| Less discounts and cost of sales | 818,131 | 31,401 | 43,649 | 893,181 |
| Net sales of publications and | | | | |
| program materials | 1,909,400 | 73,486 | 35,511 | 2,018,397 |
| Covention registration and other revenue | 459 | - | - | 459 |
| Conference contributions | 305,782 | | - | 305,782 |
| Net operating revenue | 2,215,641 | 73,486 | 35,511 | 2,324,638 |
| Operating expenses | | | | |
| Salaries, wages and payroll taxes | 861,700 | 2,263 | 25,637 | 889,600 |
| Employee health benefits | 72,207 | - | 730 | 72,937 |
| Retirement contribution | 20,149 | - | - | 20,149 |
| Contract labor | 7,674 | - | - | 7,674 |
| Convention expense | 1,529 | - | - | 1,529 |
| Occupancy | 167,213 | 6,920 | 6,013 | 180,146 |
| Travel | 241,014 | - | 2,121 | 243,135 |
| Telephone | 26,794 | 689 | 2,424 | 29,907 |
| Postage | 20,678 | 234 | 1,346 | 22,258 |
| Office expense | 54,247 | 831 | 3,335 | 58,413 |
| Depreciation and amortization | 78,550 | - | 9,065 | 87,615 |
| Professional fees | 52,464 | - | 59 | 52,523 |
| Equipment leases | 54,709 | - | - | 54,709 |
| Computer software and supplies | 33,462 | - | 413 | 33,875 |
| Other operating expenses | 190,746 | 2,670 | 1,066 | 194,482 |
| Total operating expenses | 1,883,136 | 13,607 | 52,209 | 1,948,952 |
| Excess (deficiency) of operating revenue | | | | |
| over operating expenses | 332,505 | 59,879 | (16,698) | 375,686 |
| Nonoperating revenue: | | | | |
| Interest | 4,436 | - | 337 | 4,773 |
| Other | 7,941 | | | 7,941 |
| Total nonoperating revenue | 12,377 | - | 337 | 12,714 |
| Net increase (decrease) | 344,882 | 59,879 | (16,361) | 388,400 |
| Unrestricted net assets | | | | |
| Beginning of year | 1,890,758 | 612,429 | (908,117) | 1,595,070 |
| End of year | \$ 2,235,640 | \$ 672,308 | \$ (924,478) | \$ 1,983,470 |
| - | | | | |