

**The 2016 - 2018 CAT cost and income numbers provided by NAWS Inc.**  
**NAWS Inc. Sale Price divided into Income to determine Quantity**  
**Quantity divided into Cost to determine NAWS Cost for each item.**

<b>Item</b>	<b>Cost</b>	<b>Sale Price</b>	<b>Quantity</b>	<b>Income</b>	<b>Cost</b>	<b>2016 Profit</b>
BASIC TEXT: Hardcover English	\$2.38	\$11.55	343,754	3,970,354	818,544	3,151,810
BASIC TEXT: Translated	\$2.75	\$9.00	36,401	327,611	100,083	227,528
BASIC TEXT: Softcover	\$1.50	\$11.55	153,643	1,774,580	230,845	1,543,735
JUST FOR TODAY	\$0.77	\$9.00	203,174	1,828,566	157,072	1,671,494
IT WORKS: HOW & WHY	\$1.37	\$9.00	136,749	1,230,741	186,820	1,043,921
SPONSORSHIP BOOK	\$2.58	\$8.25	7,307	60,284	18,880	41,404
STEP WORKING GUIDES	\$0.96	\$8.50	169,942	1,444,503	162,843	1,281,660
LIVING CLEAN	\$0.66	\$9.75	206,028	2,008,777	136,112	1,872,665
ePUB BOOKS (averaged)	\$2.95	\$7.90	15,075	119,089	44,475	74,614
OTHER RECOVERY LITERATURE	various	various		2,631,527	441,327	2,190,200
MEDALLIONS	\$0.71	\$3.20	478,668	1,531,736	339,281	1,192,455
KEYTAGS & CHIPS (averaged)	\$0.10	\$0.44	5,559,657	2,446,249	543,805	1,902,444
<b>Totals</b>				<b>19,374,017</b>	<b>3,180,087</b>	<b>16,193,930</b>