

Consolidated Statement of Functional Expenses 2004 to 2014 - Literature Production & Distribution

ITEM EXPENSE*	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	Totals
Salaries, wages and payroll	816,624	848,084	1,001,574	1,016,468	1,027,547	1,004,975	1,026,254	1,018,222	970,220	934,187	986,722	10,650,877
Employee health benefits	76,243	96,100	109,212	113,888	109,538	128,147	126,911	134,915	131,903	149,544	158,685	1,335,086
Retirement contribution	15,045	16,290	20,802	23,658	22,075	24,991	23,780	21,185	22,775	24,846	26,714	242,161
Contract labor	484	731	3,288	4,962	10,331	1,938	2,495	727	2,047	16,989	24,969	68,961
Occupancy	127,139	134,832	139,168	149,599	175,399	186,848	177,133	206,889	221,474	230,517	244,933	1,993,931
Travel	1,686	11,856	15,301	20,476	8,435	1,457		45	1,091	469	1,266	62,082
Worldwide workshops					10,070							10,070
Telephone	21,262	21,708	22,139	25,043	23,257	22,008	30,809	30,051	32,741	35,134	30,589	294,741
Postage	13,409	6,923	11,554	10,503	25,529	4,068	6,786	7,516	5,778	17,218	8,291	117,575
Office expense	33,983	42,267	46,677	50,563	53,100	53,351	34,783	23,738	31,879	27,950	30,872	429,163
Professional fees	23,189	55,574	56,822	35,652	78,755	76,967	72,821	75,305	85,738	111,044	118,502	790,369
Equipment leases	24,641	21,998	6,722	16,389	43,467	44,232	94,052	149,129	145,072	176,528	180,350	902,580
Computer expense	67,724	44,900	42,518	33,288	63,820	32,046	47,766	46,770	68,583	78,661	97,957	624,033
Insurance			23,920	16,498	16,498	32,832	18,560	23,453	20,650	24,112	23,220	199,743
Interest expense			55,000	65,526	63,381	55,102	25,839		1,092			265,940
Free Publications					124					38		162
Free literature					227	746						973
Currency conversion								14,729				14,729
Workgroups					5,513	22,709	5,127	16,397	5,239	17,380	370	72,735
Website expense					30,275	12,569	19,154	30,398	26,886	23,082	19,168	161,532
Other operating expenses	84,838	146,823	74,431	68,824	32,657	18,050	10,786	11,757	9,439	10,742	5,764	379,499
Sub totals							1,723,056	1,783,768	1,782,607	1,878,441	1,958,372	
Depreciation & amortization	97,668	114,392	161,320	143,394	124,303	179,151	93,006	22,283	51,114	65,905	78,051	1,130,587
Gain on disposal							(42,760)					42,760
Loss on disposal									1,540			1,540
Total expenses	1,403,935	1,562,478	1,790,448	1,794,731	1,924,301	1,902,187	1,773,302	1,806,051	1,835,261	1,944,346	2,036,423	19,773,463

* All named by NAWS Inc.

Consolidated Statement of Functional Expenses 2004 to 2014 - Fellowship Development

ITEM EXPENSE*	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	Totals
Salaries, wages and payroll	552,422	751,159	847,842	849,653	910,112	1,004,974	1,026,254	989,129	970,220	907,496	958,530	9,767,791
Employee health benefits	51,576	85,116	96,732	100,872	97,019	128,147	126,911	131,060	131,903	145,271	154,150	1,248,757
Retirement contribution	10,178	14,428	18,425	20,954	19,552	24,991	23,780	20,580	22,775	24,136	25,951	225,750
Contract labor	328	647	2,913	4,395	7,832	1,938	2,495	706	2,047	16,504	24,256	64,061
Convention expense										91,638		91,638
Occupancy	4,242	119,423	123,264	132,502	155,353	157,281	160,685	168,099	221,474	223,931	237,935	1,704,189
Travel	148,345	148,345	201,037	530,648	13,991	1,457		43	1,207	455	1,776	1,047,304
Conferences	15,829	34,257										50,086
Worldwide workshops					209,482	151,907	142,412	51,496	98,177	147,835	132,149	933,458
Committees	107,357											107,357
Telephone	14,383	19,226	19,608	22,181	20,599	22,008	30,809	29,193	31,880	34,131	29,715	273,733
Postage	9,071	6,132	14,938	18,548	22,611	4,068	6,786	7,300	6,518	16,726	8,055	120,753
Office expense	22,989	37,436	41,342	44,785	47,032	53,350	34,783	23,060	31,880	27,151	29,990	393,798
Professional fees	15,687	49,347	44,428	27,611	26,207	31,375	27,163	25,651	24,561	41,516	42,732	329,115
Equipment leases	16,669	19,484	5,954	14,516	38,499	44,231	94,052	144,869	145,072	171,485	175,198	870,029
Computer expense	45,813	39,768	37,659	29,485	56,527	32,046	47,766	45,434	68,583	76,414	95,159	574,654
Insurance			21,186	14,612	14,612	32,832	18,560	22,783	20,650	23,422	22,556	191,213
Interest expense			48,714	58,037	56,137	55,102	25,839		1,092			244,921
Developmental literature			144,252	140,889	141,347	154,296	106,762	77,812	58,083	62,992	38,895	925,328
Free Publications			146,556	104,339	98,428	154,678	171,212	91,368	70,004	78,057	77,353	991,995
Free literature					141,659	318,928	250,968	240,140	210,209	301,730	208,465	1,672,099
Currency conversion losses						42,856	47,231	25,243	70,266	157,949	4,896	348,441
Public Relations					112,729	145,538	69,265	72,862	58,292	59,920	95,614	614,220
Workgroups					6,870	256,057	7,451	601	69	892	378	38,903
Fellowship assistance					159,375	138,182	137,486	28,988	128,256	135,844	60,265	788,396
Website expense					26,815	12,569	19,154	29,530	26,886	22,422	18,620	136,842
Other operating expenses	427,001	784,137	268,005	287,705	38,932	31,302	38,981	53,289	9,439	10,435	5,598	1,949,226
Sub totals							2,616,805	2,279,236	2,410,404	2,686,714	2,448,236	
Depreciation & amortization	66,069	101,322	142,884	127,005	110,096	179,151	93,006	21,646	51,114	64,022	75,821	1,032,136
Gain on disposal							(42,760)					(42,760)
Loss on disposal									1,540			1,540
Totals	1,445,620	2,210,227	2,225,739	2,528,737	2,531,816	3,179,264	2,667,051	2,300,882	2,463,058	2,750,736	2,524,057	26,827,187

* All named by NAWS Inc.

Consolidated Statement of Functional Expenses 2004 to 2014 - World Service Conference Support

ITEM EXPENSE*	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	Totals
Salaries, wages and payroll	648,496	630,004	711,093	712,612	616,528	650,278	664,047	625,479	627,790	573,858	606,129	7,066,314
Employee health benefits	60,546	71,388	81,130	84,603	65,723	82,919	82,119	82,876	85,349	91,863	97,477	803,874
Retirement contribution	11,948	12,100	15,453	17,574	13,246	16,171	15,387	13,014	14,736	15,262	16,410	161,301
Contract labor	385	542	5,573	3,686	5,306	1,254	1,615	446	1,326	10,436	15,338	45,907
Occupancy	100,963	100,160	103,382	111,131	105,239	101,771	103,973	106,298	143,306	141,603	150,459	1,268,285
Travel	150,434	194,874	149,947	258,408	5,302	942	2,295	303	2,958	563	4,904	770,930
Conferences	319,849	35,471	417,216	37,598	538,939	43,700	425,662	7,826	478,344	30,307	560,281	2,895,193
Worldwide workshops	49,424	61,164	123,233	108,595	74,499							416,915
Committees	6,274											6,274
Telephone	17,706	16,926	17,179	19,215	14,146	14,240	19,936	18,460	21,185	21,583	18,790	199,366
Postage	11,818	6,038	9,152	8,575	15,875	3,337	5,158	5,335	4,570	10,866	6,130	86,854
Office expense	27,264	31,398	35,044	37,561	33,615	34,521	22,994	14,583	20,628	17,169	19,853	294,630
Professional fees	18,415	40,326	37,262	23,158	17,753	20,302	17,576	16,221	15,893	26,253	27,022	260,181
Equipment leases	19,568	16,342	4,994	12,175	26,080	28,621	60,857	91,608	93,871	108,439	110,787	573,342
Computer expense	53,781	33,440	31,585	24,729	38,292	24,848	33,364	30,846	47,455	48,320	60,174	426,834
Insurance		17,769	12,255	9,898	21,244	12,009	14,407	13,361	14,810	14,264		130,017
Interest expense		40,857	48,676	38,028	35,654	16,719			706			180,640
Free Publications			25,957	30,788	83,571	51,265	43,828	15,013	22,155	19,590	55,538	347,705
Free literature					136	616	458			23		1,233
Currency conversion								9,048				9,048
Workgroups					10,404	2,365	164,517	217,221	5,773	13,641	7,141	421,062
World Board					166,697	232,651	270,427	170,834		271,836	267,329	1,379,774
Website expense					18,165	8,133	12,394	18,673	17,397	14,178	11,775	100,715
Other operating expenses	107,450	155,312	61,017	67,317	19,594	11,679	6,979	7,224	6,107	6,599	3,540	385,202
Sub total							1,982,314	1,447,619	1,865,871	1,437,199	2,053,341	
Depreciation & amortization	77,559	84,977	119,838	106,520	74,581	115,921	60,180	13,688	33,073	40,485	47,945	714,587
Gain on disposal							(27,668)					27,668
Loss on disposal									996			996
Totals	1,681,880	1,490,462	2,007,681	1,725,176	1,991,617	1,502,432	2,014,826	1,461,307	\$1,899,940	1,477,684	2,101,286	19,354,291

* All named by NAWs Inc.

Consolidated Statement of Functional Expenses 2004 to 2014 - Events

CONVENTION ITEM EXPENSE*	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	Totals
Convention expense		75,602	1,693,008	63,291	3,058,948	89,079	1,164,640	13,524	2,061,836	91,638	2,903,544	11,215,110
Salaries, wages, payroll taxes	816,624	193,847	218,797	219,265	368,540	295,580	301,839	276,375	336,888	295,860	321,184	3,644,799
Employee health benefits	76,243	21,966	24,963	26,031	40,685	37,690	37,327	36,619	38,794	40,591	43,071	423,980
Retirement contribution	15,045	3,723	4,755	5,407	8,200	7,350	6,994	5,750	6,698	6,744	7,251	77,917
Occupancy	127,139	30,818	31,810	34,194	65,148	46,260	47,260	46,966	65,139	62,569	66,482	623,785
Depreciation and amortization	97,668	26,147	36,873	32,776	46,169	52,692	27,356	6,048	15,033	17,889	21,185	379,836
Office expense	33,983	9,661	10,669	11,557	19,171	15,690	10,230	6,444	9,376	7,494	8,380	142,655
Travel	1,686	4,314	1,786	398	3,133	429		12	321	289	1,125	13,493
Interest expense			12,572	14,977	23,542	16,207	7,600		321			75,219
Insurance			5,467	3,771	6,128	9,655	5,459	6,366	6,074	6,545	6,302	55,767
Contract labor	484	167	752	1,134	3,284	24,097	734	197	602	4,611	6,777	42,839
Professional fees	23,189	12,408	14,663	7,125	27,490	9,228	9,569	7,167	7,224	11,482	11,940	141,485
Equipment leases	24,641	5,028	3,498	3,746	16,145	13,009	27,662	40,478	42,669	47,915	48,952	273,743
Computer expense	67,724	10,313	9,743	7,609	23,705	9,426	34,373	12,694	20,171	21,254	26,588	243,600
Other operating expenses	84,838	37,230	29,022	22,801	38,395	5,309	4,428	3,190	2,776	3,213	1,565	232,767
Postage	13,409	3,425	6,668	5,411	38,765	2,197	5,602	3,540	5,991	6,009	13,912	104,929
Telephone	21,262	9,538	9,649	11,531	24,312	6,929	11,812	6,156	9,376	9,536	8,303	128,404
Free literature					84	219	4,428			10		4,741
Website expense						3,712	5,634	8,251	7,908	6,265	5,203	36,973
Currency conversion							-11336	-3998				-15334
Gain on disposal							-12578					-12578
Loss on disposal									453			453
Workgroups											100	100
Totals	1,403,935	444,187	2,114,695	471,024	3,811,844	644,758	1,689,033	475,779	2,637,650	639,914	3,501,864	17,834,683
EVENT SPECIFIC EXPENSE	WCNA 30	HI	WCNA 31	TX	WCNA 32	Spain	WCNA 33	CA	WCNA 34	PA	WCNA 35	
REGISTRATION	6,679	260,441		72	687,731	6,762	145,200	3,084	207,326	4,991	372,635	1,694,921
SPECIAL EVENTS	1,058	504,177			850,365	0	0	0	174,732	1,315	618,965	2,150,612
PROGRAM	9,139	203,630	1	1	32,350	162	295,614	755	548,060	13,427	200,820	1,303,958
MERCHANDISE	3,139	315,004	1	1	560,700	0	162,427	1,172	287,365	0	794,104	2,123,912
FACILITIES	77	202,230	1,810		563,006	0	480,864	0	368,938	1,374	326,835	1,945,134
SUPPORT COMMITTEE	4,935	17,822	14,301	19,231	28,240	38,270	0	420,732	380	23,609	567,520	
ADMINISTRATION	45,504	141,043	38,902	228,197	-6,413	39,672	6,686	11,225	47,892	153,644	706,352	
CON. LABOR REQUIREMENTS											358,823	358,823
Totals		70,531	1,644,347	55,087	2,941,580	28,751	1,162,047	11,697	2,018,378	69,379	2,849,435	10,851,232

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