

NARCOTICS ANONYMOUS WORLD SERVICES, INC. CAT PROPOSED BUDGET FOR FISCAL YEARS 2010 and 2012		Conference Approval Tract (CAT) Proposed Budget US Dollars	Consolidated Statement of Activities US Dollars	NARCOTICS ANONYMOUS WORLD SERVICES, INC. NAWS Annual Report 2012	
EXPENSE Proposed for July 2011 - June 2012				Consolidated Statement of Functional Expenses Year Ended 30 June 2012	
LITERATURE PRODUCTION & DISTRIBUTION				LIT. PRODUCTION & DISTRIBUTION	US Dollars
FIXED OPERATIONAL EXPENSES					
MARKETING	71,371		2,096	Salaries, wages Etc.	970,220
IN-HOUSE PRODUCTION (not included in Cost of Goods)	59,307		71,747	Employee health benefits	131,903
TRANSLATIONS (not included in Cost of Goods)	70,071		30,530	Retirement contribution	22,775
LITERATURE DISTRIBUTION (IRAN)	37,385		124,417	Contract labor	2,047
SHIPPING	521,220		573,422	Occupancy	221,474
BUSINESS PLAN WORKGROUP	19,057		5,239	Travel	1,091
LEGAL	19,204		3,314	Telephone	32,741
LITERATURE PRODUCTION & DISTRIBUTION TRAVEL	10,000		4,127	Postage	5,778
ACCOUNTING	12,674		14,075	Office expense	31,879
PERSONNEL (Includes amount budgeted to variable projects)	1,162,329		1,159,736	Professional fees	85,738
OVERHEAD	574,319		493,009	Equipment leases	145,072
TECHNOLOGY	44,584		109,529	Computer expense	68,583
				Insurance	20,650
				Interest expense	1,092
				Workgroups	5,239
				Website expense	26,886
				Other operating expenses	9,439
				Sub total	1,782,607
				Depreciation and amortization	51,114
				Loss on disposal	1,540
Total Literature Production & Distribution	2,601,521		2,591,241	Total expenses	1,835,261
Total Literature Production & Distribution (without Iran)	2,564,136		2,466,824		

(Numbers and totals from the 2010 -2012 CAT)

(Numbers and totals from the 2012 Annual Report)

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WORLD SERVICE CONFERENCE SUPPORT		US Dollars	US Dollars	WSC SUPPORT	
FIXED OPERATIONAL EXPENSES					
PUBLICATIONS	47,362		22,156	Salaries, wages Etc.	627,790
WORLD SERVICE CONFERENCE BI-ANNUAL MEETING	433,000		461,705	Employee health benefits	85,349
WORLD BOARD	248,171		242,961	Retirement contribution	14,736
HUMAN RESOURCE PANEL	14,239		16,639	Contract labor	1,326
WSC COFACILITATOR	4,040		2,251	Occupancy	143,306
ACCOUNTING	8,201		9,107	Travel	2,958
PERSONNEL (Includes amount budgeted to variable projects)	752,095		750,417	Conferences	478,344
OVERHEAD	371,618		319,759	Telephone	21,185
TECHNOLOGY	28,849		73,950	Postage	4,570
Subtotal	1,907,575		1,898,945	Office expense	20,628
				Professional fees	15,893
VARIABLE OPERATIONAL EXPENSES				Equipment leases	93,871
LEADERSHIP ORIENTATION MATERIAL	10,000		0	Computer expense	47,455
FELLOWSHIP ISSUE DISCUSSIONS	12,500		0	Insurance	13,361
SERVICE SYSTEM	75,000		5,773	Interest expense	706
BOOK LENGTH PIECE-TRADITIONS	0		0	Free publications	22,155
CAPTURING MEMBER EXPERIENCE	2,000		0	Workgroups	5,773
FINISHED WSC PROJECTS	5,000		0	Website expense	17,397
Subtotal	29,500		5,773	World Board	242,961
				Other operating expenses	6,107
				Sub total	1,865,871
				Depreciation and amortization	33,073
				Loss on disposal	996
Total World Service Conference Support	1,937,075		1,904,718	Total expenses	1,899,940

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FELLOWSHIP DEVELOPMENT		US Dollars	US Dollars	FELLOWSHIP DEVELOPMENT	
FIXED OPERATIONAL EXPENSES				US Dollars	
				Salaries, wages Etc.	970,220
PUBLICATIONS	170,269		70,003	Employee health benefits	131,903
FELLOWSHIP SUPPORT (includes workshops)	346,882		226,434	Retirement contribution	22,775
PUBLIC RELATIONS	127,021		57,800	Contract labor	2,047
DEVELOPMENTAL LITERATURE	426,252		317,716	Occupancy	221,474
ARCHIVES & INFORMATION MANAGEMENT	9,180		0	Travel	1,207
ACCOUNTING	12,674		14,075	Worldwide workshops	98,177
PERSONNEL (Includes amount budgeted to variable projects)	1,162,329		1,159,736	Telephone	31,880
OVERHEAD	574,319		564,010	Postage	6,518
TECHNOLOGY	44,584		109,529	Office expense	31,880
				Professional fees	24,561
Subtotal	2,873,510		2,519,303	Equipment leases	145,072
				Computer expense	68,583
VARIABLE OPERATIONAL EXPENSES				Insurance	20,650
PUBLIC RELATIONS DEVELOPMENT	43,000		562	Interest expense	1,092
SERVICE MATERIALS	16,250		0	Developmental literature	58,083
SERVICE HANDBOOKS				Free publications	70,004
SELF-SUPPORT PAMPHLETS				Free literature	210,209
SERVICE SYSTEM	75,000		0	Currency conversion	70,266
BOOK-LENGTH PIECE: LIVING CLEAN	0		0	Public relations	58,292
TARGETED LITERATURE				Workgroups	69
WORKSHOPS (incl. in Felowship Support)				Fellowship assistance	128,256
Subtotal	134,250		562	Website expense	26,886
				Other operating expenses	9,439
				Sub total	2,410,404
				Depreciation and amortization	51,114
				Loss on disposal	1,540
Total Fellowship Development	3,007,760		2,519,865	Total expenses	2,463,058
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EVENTS	US Dollars		US Dollars	EVENTS	US Dollars
FIXED OPERATIONAL EXPENSES					
FUTURE (AND PRIOR) CONVENTIONS	49,335		43,417	Salaries, wages Etc.	336,888
LEGAL				Employee health benefits	38,794
ACCOUNTING	3,728		4,140	Retirement contribution	6,698
PERSONNEL (Includes amount budgeted to variable projects)	341,862		341,099	Contract labor	602
OVERHEAD	168,917		149,258	Convention expense	2,061,836
TECHNOLOGY	13,113		32,214	Occupancy	65,139
Total Events (without event specific)	576,955		570,128	Travel	321
				Telephone	9,376
				Postage	5,991
EVENT SPECIFIC EXPENSE					
WCNA-34 EXPENSE	Budget		Actual	Office expense	9,376
Administration	189,450		207,326	Professional fees	7,224
Facilities Expenses	484,000		174,732	Equipment leases	42,669
Merchandise	474,812		548,060	Computer expense	20,171
Program	275,650		287,365	Insurance	6,074
Registration	514,900		368,938	Interest expense	321
Special Events	558,600		420,732	Website expense	7,908
Support Workgroup	23,150		11,225	Other operating expenses	2,776
TOTAL EXPENSE	2,520,562		2,018,378	Sub total	2,622,418
				Depreciation and amortization	15,033
				Loss on disposal	453
Total Events	3,097,517		2,588,506	Total expenses	2,637,904

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