

NARCOTICS ANONYMOUS WORLD SERVICES, INC. CAT PROPOSED BUDGET FOR FISCAL YEARS 2014 and 2016 EXPENSES Proposed for July 2014 - June 2015		Conference Approval Tract (CAT) Proposed Budget		NARCOTICS ANONYMOUS WORLD SERVICES INC. NAWS Annual Report 2015 Consolidated Statement of Functional Expenses Year Ended 30 June 2015		
LITERATURE PRODUCTION & DISTRIBUTION		US Dollars		US Dollars	LIT PRODUCTION & DISTRIBUTION	US Dollars
FIXED OPERATIONAL EXPENSES					Salaries, wages, payroll taxes	993,771
MARKETING		2,523		1,002	Employee health benefits	158,004
IN-HOUSE PRODUCTION (not included in Cost of Goods)		95,105		73,642	Retirement contribution	26,216
TRANSLATIONS (not included in Cost of Goods)		25,737		37,029	Contract labor	29,488
LITERATURE DISTRIBUTION (IRAN)		96,943		90,276	Occupancy	262,805
SHIPPING		646,474		563,992	Travel	6,759
BUSINESS PLAN WORKGROUP		17,380		0	Telephone	34,939
LEGAL		28,999		35,536	Postage	5,291
LITERATURE PRODUCTION & DISTRIBUTION TRAVEL		11,000		19,312	Office expense	30,036
ACCOUNTING		20,913		18,374	Professional fees	94,072
PERSONNEL (Includes amount budgeted to variable projects)		1,202,508		1,211,480	Equipment leases	180,091
OVERHEAD		659,474		646,150	Computer expense	80,100
TECHNOLOGY		108,037		97,837	Insurance	22,409
					Workgroups	
					Website expense	17,461
					Other operating expenses	9,396
					Sub Total	1,950,838
					Depreciation & Amortization	92,632
Total Literature Production & Distribution		2,915,093		2,794,630	Total expenses	2,043,470
Total Literature Production & Distribution (withour Iran)		2,818,150		2,704,354		

(Numbers and totals from the 2014-2016 CAT)

(Numbers and totals from the 2015 Annual Report)

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WORLD SERVICE CONFERENCE SUPPORT		US Dollars	US Dollars	WORLD SERVICE CONFERENCE	US Dollars
FIXED OPERATIONAL EXPENSES					
PUBLICATIONS		26,691	26,986	Salaries, wages, payroll taxes	610,459
WORLD SERVICE CONFERENCE BIENNIAL MTG		21,441	17,305	Employee health benefits	97,060
WORLD BOARD		313,925	230,419	Retirement contribution	16,104
HUMAN RESOURCE PANEL		11,334	18,273	Contract labor	18,114
WSC COFACILITATORS		198	0	Occupancy	161,437
ACCOUNTING		12,846	11,287	Travel	4,152
PERSONNEL (Includes amount budgeted to variable projects)		738,684	744,195	Conferences	166,520
OVERHEAD		405,105	398,071	Telephone	21,462
TECHNOLOGY		66,365	60,100	Postage	3,897
Subtotal		1,596,589	1,506,636	Office expense	18,451
				Professional fees	19,773
VARIABLE OPERATIONAL EXPENSES				Equipment leases	110,627
LEADERSHIP ORIENTATION MATERIAL				Computer expense	49,204
FELLOWSHIP ISSUE DISCUSSIONS				Insurance	13,765
SERVICE SYSTEM		10,000	5	Free publications	26,986
BOOK-LENGTH PIECE - TRADITIONS		160,000	130,942	Workgroups	5
MEMBER EXPERIENCE PROJECT				World Board	230,419
FINISHED WSC PROJECTS			1	Website expense	10,726
Subtotal		170,000	130,948	Other operating expenses	5,772
				Sub Total	1,584,933
				Depreciation & Amortization	56,902
Total World Service Conference Support		1,766,589	1,637,584	Total expenses	1,641,835

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FELLOWSHIP DEVELOPMENT		US Dollars	US Dollars	FELLOWSHIP DEVELOPMENT	US Dollars
FIXED OPERATIONAL EXPENSES				Salaries, wages, payroll taxes	908,590
PUBLICATIONS	72,897		74,997	Employee health benefits	144,461
FELLOWSHIP SUPPORT	268,176		285,626	Retirement contribution	23,969
PUBLIC RELATIONS	74,784		53,819	Contract labor	26,961
DEVELOPMENTAL LITERATURE	380,439		375,780	Occupancy	240,278
ARCHIVES & INFORMATION MANAGEMENT			0	Travel	6,180
ACCOUNTING	19,120		17,849	Worldwide workshops	109,601
PERSONNEL (Includes amount budgeted to variable projects)	1,099,436		1,176,866	Telephone	31,944
OVERHEAD	602,948		794,017	Postage	4,837
TECHNOLOGY	98,776		95,042	Office expense	27,462
Subtotal	2,616,576		2,873,996	Professional fees	29,430
				Equipment leases	164,655
VARIABLE OPERATIONAL EXPENSES				Computer expense	73,234
PUBLIC RELATIONS ROUNDTABLES	20,000		0	Insurance	20,488
SERVICE MATERIALS				Developmental literature	38,895
Subtotal	20,000		0	Free publications	74,446
				Free literature	267,634
				Currency conversion	166,553
				Public relations	53,819
				Workgroups	1
				Fellowship assistance	176,025
				Website expense	15,964
				Other operating expenses	8,590
				Sub Total	2,650,119
				Depreciation & Amortization	84,692
Total Fellowship Development	2,636,576		2,873,996	Total expenses	2,734,811

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EVENTS		US Dollars		EVENTS	US Dollars
FIXED OPERATIONAL EXPENSES					
FUTURE (AND PRIOR) CONVENTIONS		23,920	-57,840	Salaries, wages, payroll taxes	326,525
LEGAL			0	Employee health benefits	51,916
ACCOUNTING		6,871	4,987	Retirement contribution	8,614
PERSONNEL (Includes amount budgeted to variable projects)		395,110	328,830	Contract labor	6,777
OVERHEAD		216,684	176,167	Convention expense	818,520
TECHNOLOGY		35,498	26,556	Occupancy	86,350
Total Events (without event specific)		678,083	478,700	Travel	4,841
				Telephone	11,480
EVENT SPECIFIC EXPENSE				Postage	2,584
WCNA-35 EXPENSE		Budget	Actual	Office expense	9,869
REGISTRATION		96,000	47,805	Professional fees	10,576
SPECIAL EVENTS			0	Equipment leases	59,173
PROGRAM		183,219	157,585	Computer expense	26,319
MERCHANDISE		178,000	99,090	Insurance	7,363
FACILITIES		188,000	349,394	Workgroups	0
SUPPORT COMMITTEE		44,000	51,178	Website expense	5,737
ADMINISTRATION		149,421	107,560	Other operating expenses	3,087
CONVENTION LABOR REQUIREMENTS		0	0	Sub Total	1,442,643
Total Event Specific Expense		838,640	812,612	Depreciation & Amortization	30,436
Total Events		1,516,723	1,291,312	Total expenses	1,473,079

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