

TO: *[Signature]* World Service Board of Trustees  
FROM: *[Signature]* Charles G. Lehman, Trustee  
DATE: February 10, 1992  
SUBJ: WORLD CONVENTION CORPORATION REPORT

5-4-1  
1-8-7

The following report will contain brief descriptions of the events which occurred at the November, 1991 meeting of the World Convention Corporation. This report will be general in nature, however, I took notes during the meeting and should be able to provide specifics as to discussions and outcomes upon request.

#### WCNA-22 BUDGET

The budget for WCNA-22 was proposed, discussed and revised in order to meet our financial goals. The following "Bottom Line" estimates are provided for your information. A complete breakdown is available upon request:

	<u>WCNA-22</u> <u>CANADIAN</u>	<u>US</u>
Gross Revenue	\$437,959.	\$380,834.
Expenses	267,828.	232,894.
Net Revenue	170,131.	147,950.

As part of my oral presentation, I will discuss the need for the World Convention to be self-supporting and some thoughts I have on the subject. I am also hopeful that the Board of Trustees may wish to provide me with some guidance as to the financial management of the World Convention Corporation.

#### WCNA-23 UPDATE

Mr. Cary Seltzer from the Chicagoland Region was elected chairperson of the WCNA-23 Host Committee. He presented a written report (attached hereto) and was added to the Convention Corporation as a Board member. Jay R. from Florida and Terry C. from Wisconsin were appointed Liaisons from the Board to the Host Committee.

#### WCNA-24 SITE SELECTION

Although there was four (4) bids submitted for WCNA-24, the first bid from Niagara Falls, New York was quickly eliminated from consideration. The remaining three (3) bids were from New York, NY; Philadelphia, PA; and Baltimore, MD. All aspects of the convention were considered, i.e., operational costs, hotel rates, transportation and potential profit. After due consideration, the Board selected the proposal from Baltimore. I have specific cost data available upon request.

#### WCNA-25 UPDATE

Bids have been received from London and Paris for WCNA-25. Other bids

*may be forthcoming from other European Fellowships.*

#### PROPOSED GUIDELINE CHANGES

*Contained in the conference agenda report is a motion from the World Convention Corporation which would, if passed, remove language currently found on page 26, number 5, "What About Special Interests?". As part of the motion, the following intent statement was also to be included "Our Intent is to Establish how the World Service Conference wants the World Convention Corporation to address the issue of Special Interest Meetings at Conventions."*

*I received no specific instructions from the Board as to this motion other than to encourage the WCC Board to support full discussion within our fellowship as it relates to Special Interest meetings at World Conventions. I believe that the World Service Board of Trustees share various opinions as to the propriety of special interest meetings, in general, and as they relate specifically to World Conventions. I believe the opinions run the full gambit.*

*During the discussion which preceeded the vote on the motion, I argued strongly that a motion which provided for full discussion within the Fellowship as to the issue of "Special Interest" meetings should be pursued. The World Convention Corporation appears to be tired of the controversy and wants the matter decided once and for all. Hence, the motion to remove the language. While I would have preferred a motion to bring about discussion of the entire issue, I believe that the motion presented by the Convention Corporation will produce discussion.*

*The Convention Corporation Board then took up the discussion of perhaps changing the cycle of the World Convention to something other than an annual event. After much discussion, it was the consensus of the Board that such changes, if any, to the cycle of the convention should not be determined solely by the Board. The Board will be requesting time at the World Service Conference for a Panel Discussion about this and other future directions for the convention.*

*There were no further guideline discussion.*

#### CORPORATE RESOLUTIONS

*The Board entertained several corporate resolutions dealing with the articles, bank accounts, etc. Specifics are available upon request.*

#### CONCLUSIONS

*Will be presented as part of my oral report.*



WCNA 22

WCC Treasurer

BOT 5-4-1  
1-9-1

World Convention of NA 22  
Financial Report  
as of Feb. 8, 1992  
"Canadian Funds "

Account Description	Current	Budget	Balance of Budget
=====			
REVENUES:			
Preregistration	\$0.00	\$43,500.00	\$43,500.00
Registration	\$0.00	\$121,800.00	\$121,800.00
Banquet	\$0.00	\$50,568.00	\$50,568.00
Breakfast	\$0.00	\$15,000.00	\$15,000.00
Concert	\$0.00	\$18,000.00	\$18,000.00
Improve Event	\$0.00	\$10,000.00	\$10,000.00
Merchandise	\$0.00	\$179,091.00	\$179,091.00
Other Revenues	\$0.00	\$0.00	\$0.00
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TOTAL REVENUES:	\$0.00	\$437,959.00	\$437,959.00
ADMINISTRATION EXPENSES:			
Minutes	\$286.76	\$500.00	\$213.24
Postage	\$54.00	\$240.00	\$186.00
Phone	\$0.00	\$1,200.00	\$1,200.00
P.O. Box	\$64.20	\$80.00	\$15.80
Badges	\$0.00	\$50.00	\$50.00
Armoured Pickup	\$0.00	\$1,000.00	\$1,000.00
Office Supplies	\$0.00	\$250.00	\$250.00
Walkie Talkies	\$0.00	\$1,000.00	\$1,000.00
Parking	\$0.00	\$1,000.00	\$1,000.00
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TOTAL EXPENSES	\$404.96	\$5,320.00	\$4,915.04
REGISTRATION EXPENSES:			
Registration Pack	\$0.00	\$10,000.00	\$10,000.00
Display Boards	\$0.00	\$400.00	\$400.00
Phone	\$0.00	\$200.00	\$200.00
Courier	\$0.00	\$300.00	\$300.00
Office Supplies	\$0.00	\$300.00	\$300.00
Computers	\$0.00	\$1,000.00	\$1,000.00
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	\$0.00	\$11,950.00	\$11,950.00
CONVENTION INFO EXPENSES:			
Postage	\$0.00	\$60.00	\$60.00
Printing	\$0.00	\$200.00	\$200.00
Signs	\$0.00	\$200.00	\$200.00
Press Pack	\$0.00	\$100.00	\$100.00
Phone	\$0.00	\$110.00	\$110.00
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	\$0.00	\$670.00	\$670.00



WCNA 22

World Convention of NA 22  
Financial Report  
as of Feb. 8, 1992  
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Account Description	Current	Budget	Balance of Budget
=====			
ARTS & GRAPHICS EXPENSES:			
Type Setting	\$0.00	\$1,400.00	\$1,400.00
Regular Brochures	\$0.00	\$3,000.00	\$3,000.00
Programs	\$0.00	\$2,500.00	\$2,500.00
Banner	\$0.00	\$500.00	\$500.00
Line Output	\$0.00	\$300.00	\$300.00
Courier	\$0.00	\$50.00	\$50.00
Misc Expense	\$0.00	\$500.00	\$500.00
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	\$0.00	\$8,250.00	\$8,250.00
PROGRAMMING EXPENSES:			
Translation	\$0.00	\$18,700.00	\$18,700.00
Mailing	\$191.92	\$200.00	\$8.08
Main Speaker	\$0.00	\$3,400.00	\$3,400.00
Registration	\$0.00	\$240.00	\$240.00
Phone	\$0.00	\$800.00	\$800.00
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	\$191.92	\$23,340.00	\$23,148.08
ENTERTAINMENT EXPENSES:			
D.J. Dances	\$0.00	\$8,855.00	\$8,855.00
Concert	\$0.00	\$9,000.00	\$9,000.00
Improve Event	\$0.00	\$5,000.00	\$5,000.00
Phone	\$0.00	\$200.00	\$200.00
Postage	\$0.00	\$200.00	\$200.00
Banquet Decoration	\$0.00	\$5,000.00	\$5,000.00
Hydro	\$0.00	\$5,000.00	\$5,000.00
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	\$0.00	\$33,255.00	\$33,255.00
HOTELS & HOSPITALITY EXPENSE:			
Convention Centre	\$0.00	\$27,000.00	\$27,000.00
Banquet	\$0.00	\$50,568.00	\$50,568.00
Breakfast	\$0.00	\$13,225.00	\$13,225.00
Support Services	\$0.00	\$5,000.00	\$5,000.00
Coffee Supplies	\$0.00	\$2,000.00	\$2,000.00
Security	\$0.00	\$3,000.00	\$3,000.00
Video Screen	\$0.00	\$6,000.00	\$6,000.00
Phone	\$0.00	\$300.00	\$300.00
Travel & Postage	\$0.00	\$600.00	\$600.00
Meeting Room	\$0.00	\$250.00	\$250.00
Signs	\$0.00	\$500.00	\$500.00
Sound Rein.	\$0.00	\$3,000.00	\$3,000.00
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	\$0.00	\$111,443.00	\$111,443.00



WCNA 22

World Convention of NA 22  
Financial Report  
as of Feb. 8, 1992  
" Canadian Funds "

Account Description	Current	Budget	Balance of Budget
=====			
MERCHANDISE EXPENSES:			
Phone	\$0.00	\$0.00	\$0.00
Cash registers	\$0.00	\$0.00	\$0.00
Poly Bags	\$0.00	\$1230.50	\$1230.50
Merchandise	\$0.00	\$72,369.50	\$72,369.50
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	\$0.00	\$73,600.00	\$73,600.00
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TOTAL EXPENSES	\$596.88	\$267,828.00	\$267,231.12
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GROSS PROFIT (LOSS)	(596.88)	\$170,131.00	\$170,727.88
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BANK RECONCIALTION			
Opening Balance			\$500.00
Plus Deposits			\$4,625.97
Less Cheques			\$596.88
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Ending Balance as of Feb. 8, 1992			\$4,529.09
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CHICAGOLAND REGIONAL SERVICE COMMITTEE  
NARCOTICS ANONYMOUS

1212 S. Marion Street - Suite 27  
Oak Park, IL 60302  
HELP-LINE (708) 848-4884

Greetings. My name is Cary Seltzer from the Chicagoland Region. On October 27th, 1991 I was elected Chairperson of the host committee for WCNA 23 convention. I am very honored and excited about serving our fellowship in this capacity. I have attended a variety of world conventions including our most recent one in Sydney Australia, as well as several regional conventions. I have served on the programming committee for two Chicagoland Regional Conventions. My business experience stems from the management of my own family business for the past 17 years.

The process of electing a chair for WCNA 23 was not an easy one. Many qualified members from our region volunteered for the position. The voting members of the region did a thorough job in interviewing each candidate, asking several important questions. We had difficulty in deciding who should actually vote in this matter. We had to ask ourselves "should we open the voting process to any member of the fellowship in our region?" After much discussion, we allowed only regional trusted servants to vote. The election of WCNA 23 Chairperson, made for a very long regional meeting!

As I've stated before, I'm very excited about the work ahead, and feel that I have a good rapport with my region. AS a result I feel that I can generate enthusiasm with in the region, to create a successful convention. Our own regional convention is a few short months away. I hope to place volunteer cards for WCNA 23 in our registration package, which will allow the participant to sign up for a particular committee of interest. When the time comes for each committee to begin meeting, we can simply phone these members and let them know the work that lies ahead. I also thought we might contact our neighboring region, Greater Illinois, and invite them to participate in the planning of WCNA 23. This would hopefully result in greater unity between the two regions, and allow us to utilize the experience they may have.

The Chicagoland Region has become excited about hosting WCNA 23 as a result of the election of a chairperson. WCNA 23 has the potential of being the largest world convention to date. The city of Chicago is the 3rd largest city in the U.S. and has a multitude of resources to offer. If we utilize these resources, WCNA 23 could be an event that many addicts could plan their vacation around. Since my election as chairperson, many members of our region have talked about participating in the planning of the convention. We feel that this is a large task, and as a result many questions have arose. Some of these questions have been answered by talking with our liaison Jay, as well as speaking with Marcus K. our bid committee chair. I believe it would be helpful if a member of the WCC Board were to attend our regional meeting in the near future. This would allow our region to get to know the board, and begin fostering a positive relationship through open communication.



**CHICAGOLAND REGIONAL SERVICE COMMITTEE  
NARCOTICS ANONYMOUS**

**212 S. Marion Street - Suite 27**

**Oak Park, IL 60302**

**HELP-LINE (708) 848-4884**

The questions that still remain unanswered are

1. When should we elect an executive committee?  
Do we allow only trusted servants of the region to vote, or should we open voting to any interested member. What have other host committee done in the past.
2. While reviewing our bid, I noticed we were planning on providing bus transportation to the Saturday night meeting held at the UIC Pavilion. Who will organize and schedule the buses? Do we need to form a subcommittee for this task?
3. Where will the Friday evening and Sunday morning meetings be held?
4. Does each subcommittee have a budget? If so who creates that budget? Will our region need to come up with any money?

Perhaps these questions are premature, but these are only some of the questions which have come up recently. During our bid presentations one of the hotels we hope to use, the Sheraton was in the beginning stages of construction. I recently went to look at the hotel and noticed that the outside seems to be complete. It appears to be a beautiful hotel, located on the lake front, and should be open by Spring of 1992. They are advertising that they have the largest ballroom in Chicago.

Once again, I am honored that I have been elected to this position. I'm looking forward to working with all of you.

Cary Seltzer